

MARK W. CHU

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Mark's publicly announced transactions include:

- Seaspan Corporation's joint venture with the Carlyle Group and the Washington Family to create a \$5 billion Asian based shipping fund (March 2011)
- Sale of Potash One Inc. to K+S Aktiengesellschaft for \$434 million (Nov 2010)
- Fortis Inc. joint venture with Columbia Power Corporation and Columbia Basin Trust to develop a \$900 million hydroelectric generating facility in south western British Columbia (Oct 2010)
- Seaspan Corporation's \$150 million U.S. vessel sale and leaseback transaction and amendment of its \$400 million UK Tax Lease Facility with Lloyds Bank (Oct 2010)
- Reorganization of the Coast Wholesale Appliances Income Fund (May 2010)
- Acquisition of a Canadian health services company by a Vancouver based private equity fund (Feb 2010)
- Acquisition of building materials distribution company by a Vancouver based private equity fund (Dec 2009)
- Sale of a medical services company to a Canadian pension fund (Oct 2009)
- Seaspan Corporation's issuance of \$200 million U.S. preferred shares (Oct 2009)
- Acquisition and post-acquisition restructuring by Adknowledge, Inc. of a Vancouver based software and media company (July 2009)
- Sale of 49% interest in Versacold Income Fund and Eimskip to Yucaipa, a US based private equity fund (June 2009)
- Purchase of the Tampa Bay Lightning NHL hockey franchise for US \$200 million (June 2008)
- Versacold Income Fund and Eimskip Canadian \$302 million real estate sale and leaseback transaction (Jan 2008)
- Sale of Versacold Income Fund to Eimskip, an Iceland public integrated shipping and logistics company for \$1.2 billion (July 2007)
- US \$327 million Initial Public Offering and Secondary Offering of lululemon athletica inc. (July 2007)
- Sale of a 48% interest in lululemon athletica inc. by the founder to private equity investors (Dec 2005)

- Sale of the Encore Group, a North American metals distribution business, to Reliance Aluminum & Steel Company, a Fortune 500 company (Feb 2007)
- Sale of ID Biomedical Corporation to GlaxoSmithKline plc for \$1.7 billion (Dec 2005)
- Acquisition by Versacold Income Fund of the Canadian, US, Australian, New Zealand and Argentine refrigerated cold storage business of Pennisular & Oriental Steam Navigation Company for \$370 million (Dec 2005)
- Acquisition by ID Biomedical Corporation of the flu vaccine business of Shire Biochem Inc. for \$120 million (Sept 2004)
- \$75 million Initial Public Offering of the Art In Motion Income Fund (July 2004)
- \$51 million Initial Public Offering of the PDM Royalties Income Fund (June 2004)
- \$144 million Initial Public Offering of the Hardwoods Distribution Income Fund (Mar 2004)
- Sale of a 50% interest in a NHL hockey franchise (Dec 2004)
- \$77 million Initial Public Offering of the Boston Pizza Royalties Income Fund (July 2002)
- \$82 million Initial Public Offering of the Keg Royalties income Fund (May 2002)